

**Company: Gateway Development Commission**

**Job Title: Senior Director of Financial Strategies**

**Location: New York/New Jersey**

**Date: 4/20/2026**

**Job ID: 6-018**

### Summary of Responsibilities

The Gateway Development Commission (GDC) is seeking a highly experienced Senior Director of Financial Strategies to join the Finance team, reporting to the Chief Financial Officer (CFO). This position is responsible for creating strategies to support the complex funding structure of the Hudson Tunnel Project (HTP) by developing and executing market issuances, back-up loan facilities or other strategies that ensure uninterrupted project financing.

**\*The position may be elevated to Deputy Chief of Finance (Financial Strategies) as described below.**

### Essential Functions

- Guides financial strategy for development of bridge financing vehicles for the Hudson Tunnel Project by leading a team comprised of internal and external resources tasked with creating working capital strategies to meet anticipated interruption of cashflow.
- Leads interdepartmental processes to facilitate improved planning, timely reporting and transparently communicated financial reports.
- Provides analytical support to the Treasury and Comptroller departments in establishing accurate and timely forecast flow of funds.
- Responsible for structuring and negotiation of capital markets and other debt-related financial transactions, including review of legal documents and negotiating the pricing and all other terms of each transaction.
- Performs oversight and guidance in the development of GDC's operating and capital budget and other required financial reports to monitor and track the operational and financial effectiveness of the Commission's activities.
- The Senior Director will provide oversight and guidance in the ongoing development of existing financial models, plans, and reports to support organizational decision making.
- Assist in maintaining GDC's relationships with the global investment banking community to maintain a free-flowing exchange of information that ensures GDC is provided with sound financial opportunities.

### Job Requirements

- Bachelor's degree in finance, economics, accounting or a related field is required; a master's degree is preferred. An equivalent combination of education and experience may be considered.

- Minimum of 10 years' experience in public finance is required.
- Must have extensive knowledge of taxable and tax-exempt capital markets, including detailed knowledge of the processes necessary to issue debt obligations.
- Must possess excellent communication and interpersonal skills for presentations to external audiences, including investors and rating agencies, and in representing GDC at industry events.
- Must have strong organizational skills and proven ability to lead a team.
- Must have working knowledge of federal tax rules governing the issuance of tax-exempt debt obligations to ensure compliance with federal law.
- Must have demonstrated ability to communicate and interact with external agencies, including staff from the Governors' Offices and state agencies and authorities, elected and other public officials, as well as staff at federal agencies, including the Department of the Treasury and the Department of Transportation.
- Strong computer skills are required, particularly in Microsoft Office Suite. Excel skills must include working familiarity with development of and manipulation of macros and complex formulas.
- Demonstrated ability to work in a high-profile, high-pressure environment effectively.
- Demonstrated ability to communicate effectively with key internal and/or external stakeholders.

**\* Based on the selected candidate's experience and leadership, this role may be upgraded to Deputy Chief of Finance (Financial Strategies).**

#### Compensation & Benefits

- Competitive Salary
- Medical, Prescription, Dental, Vision Benefits subject to employee contributions
- Medical and Dependent Care Flexible Spending Accounts
- Life Insurance
- Commuter Benefits
- 401(a) Retirement Plan (6% of employee's salary funded by GDC)
- 457(b) Retirement Plan – (Roth or Pre-Tax Salary Contributions Elected by Employees)
- Earned Vacation (20 days per year) and Sick Time (12 days per year)
- Paid holidays

#### Project Background

The Hudson Tunnel Project (HTP) is the most urgent passenger rail infrastructure project in America. It involves constructing a nine miles of new passenger rail track, including a new two-track tunnel under the Hudson River connecting New Jersey to New York Penn Station, and the full rehabilitation of the existing 116-year-old North River Tunnel. The project will create operational flexibility and rail network redundancy to finally deliver reliable transportation to hundreds of thousands of daily commuters.

The HTP is the cornerstone of the Gateway Program, a comprehensive rail investment program that will modernize rail travel and create new capacity for the most congested section of the Northeast Corridor.

The Gateway Development Commission (GDC) is the bi-state public authority charged with delivering the HTP. GDC is governed by a seven-member Board appointed by Amtrak, New Jersey, and the New York

State Department of Transportation. GDC works in partnership with Amtrak, NJ TRANSIT, and the Port Authority of New York and New Jersey.

*The Gateway Development Commission is proud to be an Equal Opportunity Employer and administers all personnel practices without regard to race, color, religion, sex, national origin, sexual orientation, disability, protected veteran status or military status, or any other category protected under applicable law. We encourage qualified people from all backgrounds to apply.*

To apply, please email your cover letter and resume to [jobs@gatewayprogram.org](mailto:jobs@gatewayprogram.org) with the job title "Senior Director of Financial Strategies" in the subject line.