

Job Title: Senior Director, Finance**Location: New York/New Jersey****Date: October 23, 2023****Job ID: 6-003****Summary of Responsibilities**

The Gateway Development Commission (GDC) is seeking a highly experienced Senior Director to join the Finance team, reporting to the Deputy Chief Financial Officer. The Senior Director is responsible for strategies to support the complex funding structure of the Hudson Tunnel Project by developing and executing market issuances, back-up loan facilities, or other strategies that ensure uninterrupted project financing.

Essential Functions

- Guides financial strategy for the development of bridge financing vehicles for the Hudson Tunnel Project by leading a team of internal and external resources tasked with creating working capital strategies to meet anticipated interruption of cash flow.
- Leads interdepartmental processes to facilitate improved planning, timely reporting, and transparently communicated financial reports.
- Provides analytical support to the Treasury and Comptroller departments in establishing accurate and timely forecast flow of funds.
- Responsible for structuring and negotiating capital markets and other debt-related financial transactions, including review of legal documents and negotiating the pricing and all other terms of each transaction.
- Performs oversight and guidance in developing GDC's operating and capital budget and other required financial reports to monitor and track the operational and financial effectiveness of the Commission's activities.
- The Senior Director will provide oversight and guidance in developing existing financial models, plans, and reports to support organizational decision making.

Job Requirements

- A Baccalaureate degree in finance, economics, accounting, or a related field is required. A Master's Degree is preferred. An equivalent combination of education and experience may be considered.
- A minimum of 10 years' experience in public finance, showcasing expertise in various facets of public finance, including capital markets, debt issuance, and financial strategy.
- Must have extensive knowledge of taxable and tax-exempt capital markets, including detailed knowledge of the processes necessary to issue debt obligations.
- Must possess excellent communication and interpersonal skills for presentations to external audiences, including investors, rating agencies, and in representing GDC at industry events.
- Must have strong organizational skills and proven ability to lead a team.
- Must have working knowledge of federal tax rules governing the issuance of tax-exempt debt obligations to ensure compliance with federal law.
- Must have demonstrated ability to communicate and interact with external agencies including staff from the Governor's Office and state agencies and authorities, elected and other public

officials, as well as staff at federal agencies, including the Department of the Treasury and the Department of Transportation.

- Demonstrated ability to work in a high-profile, high-pressure environment effectively.
- Demonstrated ability to communicate effectively with key internal and/or external stakeholders.
- Assist in maintaining GDC's relationships with the global investment banking community to ensure a free-flowing exchange of information to ensure GDC is provided with sound financial opportunities.
- Position requires strong computer skills, particularly in Microsoft Office Suite. Excel skills must include working familiarity with developing and manipulating macros and complex formulas.

Project Background

The Gateway Program is the most urgent infrastructure program in the country – a comprehensive set of rail investments that will improve commuter and intercity services, add needed resiliency and, in its later stages, create new capacity between Newark, New Jersey and New York City, the busiest section of the Northeast Corridor (NEC). The NEC between Boston, Massachusetts and Washington, D.C. is the nation's busiest rail corridor, supporting a region that produces 20% of the Gross National Product. The 10-mile segment of the NEC within the scope of the Gateway Program carries over 200,000 daily Amtrak and NJ TRANSIT passenger trips on approximately 450 trains during non-pandemic conditions and is a vital artery in the region.

The first phase of the Gateway Program includes the Hudson Tunnel Project, which includes the construction of a new two-track tunnel under the Hudson River connecting to Penn Station New York as well as the full rehabilitation of the existing 110 year-old North River Tunnel. The project would create operational flexibility, rail network redundancy, and resiliency against future impacts to the Hudson River rail crossing. Environmental review for the project was completed in May 2021.

The Gateway Development Commission, established through bi-state legislation, is responsible for the financing and development of the Hudson Tunnel Project. The Commission is governed by a Board of 7 Commissioners appointed by each of Amtrak, New Jersey and the New York State Department of Transportation, and works in partnership with Amtrak, NJ TRANSIT and the Port Authority of New York and New Jersey.

The Gateway Development Commission is proud to be an Equal Opportunity Employer and administers all personnel practices without regard to race, color, religion, sex, national origin, sexual orientation, gender identity or expression, disability, protected veteran status or military status, or any other category protected under applicable law. We recognize that diverse teams make the strongest teams, and we encourage people from all backgrounds to apply.

To apply, please email your cover letter and resume to jobs@gatewayprogram.org with the job title "Senior Director, Finance" in the subject line.